

### **MEDIA-INFORMATION 2024**

No. 28, valid from 01/01/2024



TITLE PORTRAIT

PRICE LIST.

SCHEDULE.

VEBSITE.

VEWSLETTER.

AUDIO.

VIDEO.

**CONTACT PERSONS** 

PRINT. DIGITAL. LEADS. AUDIO. VIDEO.

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1 Titel: 'EstrichTechnik & Fussbodenbau'

2 Short characteristics: Since 1984, 'EstrichTechnik & Fussbodenbau' has been a media

pioneer and opinion leader in the industry. The trade journal informs every two months about the latest developments in screeds, industrial flooring and decorative floor coatings. Regular

case studies give decision-makers orientation and security.

3 Target group: Screed and industrial flooring installation companies (core competence). Companies that lay screeds, industrial floors based

on cement, calcium sulphate, magnesia, asphalt and synthetic resin or are specialised in renovating such floors. Companies that carry out sealing, coating and other synthetic resin work.

Tangential laying companies, newly established companies, experts, industry, trade, service providers, schools, guilds, trade

groups and associations- all of them always related to the screed industry. The readership also includes planners and architects.

4 Frequency

of publication: bimonthly in the middle of the month

5 Magazine format: DIN A4

6 Year: 40th year 2024

7 Membership/

Participation: IVW

8 Publisher: Holzmann Medien GmbH & Co. KG

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Phone +49 8247 354-01 Telefax +49 8247 354-170 www.holzmann-medien.de

www.estrichtechnik.de → www.hoden-wand-decke.de

9 Managing Publisher: Alexander Holzmann

10 Advertising Manager: Michaela Sammer (responsible)

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michaela.sammer@holzmann-medien.de

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Phone +49 8247 354-215

stefan.heinze@holzmann-medien.de

12 www.estrichtechnik.de → www.boden-wand-decke.de

Our

general terms and conditions apply.



#### 1 Advertisement prices and formats (All prices specified are subject to statutory VAT.)

| Format         | Print space formats width x height in mm | Basic prices b/w | Prices 2c/3c | Prices 4c |
|----------------|--|------------------|--------------|-----------|
| 1/1            | 185 x 260                                | € 1,480          | € 2,105      | € 2,715   |
| 1/2            | 185 x 130 or 90 x 260                    | € 815            | € 1,310      | € 1,800   |
| 1/3            | 185 x 86 or 65 x 260                     | € 555            | € 835        | € 1,150   |
| 1/4            | 185 x 65 or 90 x 130 or 43 x 260         | € 415            | € 640        | € 875     |
| 1/8            | 185 x 36 or 90 x 65 or 43 x 130          | € 220            | € 315        | € 405     |
| 2nd cover page | 210 x 297                                |                  |              | € 2,820   |
| 4th cover page | 210 x 297                                |                  |              | € 2,820   |

Formats and graphic illustration see page 6.

| 2 | Sui | rch | 1   | ra | ~~ |
|---|-----|-----|-----|----|----|
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Format

Placement Binding placement regulations: respectively 10 % of basic price

Colours See price list

Printing colours (CMYK) according PSO Coated v3.

Bleeding advertisements 10 % of basic price

For purchase within one year of insertion 3 Discounts:

(starting from the appearance of the first advertisement)

Frequency discount

appearance 3 times 5 % appearance 6 times 10 % appearance 9 times 15 % 20 % appearance 12 times

No discount on cover flaps, bleed and placement surcharges, loose

inserts, stickers, technical supplementary costs, entry in the

directory BDV and classified ads.

bound inserts 4 Special advertising:

> 2 pages (1 sheet) € 1,365.-4 pages (2 sheets) € 2.715.-216 x 307 mm Uncut format Trim size 210 x 297 mm Delivery quantity 2,100 copies

Loose inserts, max, size 205 x 294 mm

Please be sure to observe the specified format. Deviations.

especially protruding formats, cause additional postal costs which

we will charge you.

Weight Price € 895 up to 25 g

per further 25 g additional

Delivery quantity: 2,100 copies

Cover flap

Advertising space front: 150 mm wide x 229 mm high

Back: 150 mm wide x 297 mm high

Price € 2,960.- incl. printing

€ 230.-

5 Contact: Michaela Sammer

Phone +49 8247 354-219

michaela.sammer@holzmann-medien.de

6 Delivery address: IBK

c/o Herr Traebing

Otto-Hahn-Straße 25 34523 Lohfelden

Please list on the delivery note: Customer name, EstrichTechnik issue no.



Advertisement prices and formats for classified ads (All prices specified are subject to statutory VAT.)

| Categories  | Formats  | Width x Height in mm | Price b/w | Price 4c |
|---|----------|----------------------|-----------|----------|
| Job offers, representations<br>(Offers/applications, job applications, purchases, sales,<br>business connections) | 1/1 page | 185 x 243            | € 600     | € 845    |
|   | 1/2 page | 185 x 126            | € 330     | € 530    |
| ,   | 1/4 page | 90 x 126             | € 170     | € 275    |
|   | 1/8 page | 90 x 65              | € 100     | € 140    |

| BODEN DAS VERZEICHNIS             |   |                 |
|-----------------------------------|---|-----------------|
| Adress directory                  | Company name, street, P. O. Box, postal code, location, country, phone, fax, email, website | € 96.– per year |
| Corporate logo                    | next to address   | € 27.– per year |
| Product group and brand directory | Company name, brand   | € 60.– per year |
| Entry expert list                 | Name, qualification, complete address   | € 96.– per year |

The entry in BODEN DAS VERZEICHNIS is renewed for one year at a time if not cancelled by the publication of the second issue of a year.

The prices for BODEN DAS VERZEICHNIS are neither discountable nor commissionable.

€ 5.- (Germany), € 10.- (foreign countries) Ciper:

Discounts: none

Advertisements are typeset by the publisher according to the text Artwork:

template or can be supplied as a finished print file. Proofs can be

produced on request.

Michaela Sammer Contact:

Phone +49 8247 354-219

michaela.sammer@holzmann-medien.de

Terms of payment

and bank details: Within 14 days of date of invoice without deduction

VAT ID no. DE 129 204 092

Sparkasse Schwaben- Bodensee

IBAN: DE50 7315 0000 0000 1017 09, BIC: BYLADEM1MLM



#### Advertisement formats

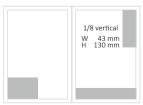




1/1 page Width 185mm Height 260mm



1/3 p. horizontal 1/3 p. vertical Width 185mm Width 65mm 86mm Height 260mm



1/8 page 1/8 p. horizontal 90mm Width 185mm Width Height 65 mm Height 36 mm



1/2 p. horizontal 1/2 p. vertical Width 185mm Width 90 mm Height 130mm Height 260mm



1/4 p. horizontal 1/4 p. vertical Width 185mm Width 43 mm Height 65mm Height 260mm

#### The specified formats are final

formats. Advertisements in bleed require an additional bleed of 5 mm each

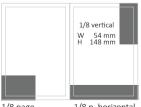
head and foot trim and 3 mm on the outer sides.



Width 210mm Height 297 mm



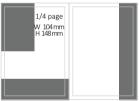
1/3 p. horizontal 1/3 p. vertical Width 210mm Width 70mm Height 107mm Height 297mm



1/8 p. horizontal 1/8 page Width 101mm Width 210mm Height 90 mm Height 57mm



1/2 p. horizontal 1/2 p. vertical Width 210mm Width 101mm Height 148mm Height 297mm



1/4 p. horizontal 1/4 p. vertical Width 210mm Width 54 mm Height 83mm Height 297mm



2 x 1/2 p. across the gutter Width 420mm Height 148mm



| Issue no/ | Edition  | Month       | Due dates  |
|-----------|----------|-------------|--|
| 239       | 1/2024   | Jan./Feb.   | AD: 22/01/2024<br>ED: 15/01/2024<br>DP: 14/02/2024 |
| 240       | 11/2024  | March/April | AD: 20/03/2024<br>ED: 13/03/2024<br>DP: 16/04/2024 |
| 241       | III/2024 | May/June    | AD: 16/05/2024<br>ED: 08/05/2024<br>DP: 12/06/2024 |
| 242       | IV/2024  | July/August | AD: 22/07/2024<br>ED: 15/07/2024<br>DP: 14/08/2024 |
| 243       | V/2024   | Sept./Oct.  | AD: 19/09/2024<br>ED: 12/09/2024<br>DP: 15/10/2024 |
| 244       | VI/2024  | Nov./Dec.   | AD: 20/11/2024<br>ED: 13/11/2024<br>DP: 13/12/2024 |

AD = Advertising deadline, ED = Editorial deadline, DP = Date of publication

#### We regularly report on this in 'EstrichTechnik & Fussbodenbau':

All conventional screeds (flowing screeds), such as cement screeds, mastic asphalt screeds, calcium sulphate screeds, magnesia screeds, lightweight screeds; rapid screeds and accelerated screeds; design and visible screeds; filling compounds; screed additives; renovation systems; coatings, impregnations, sealers; industrial floors; dry and levelling fillings; insulating materials; screed machines, flowing screed machines/pumps, fully automatic screed systems, mobile logistics systems, compressed air conveyors; measuring equipment, material testing machines; machines and tools for floor treatment such as smoothing, grinding, shot-blasting and milling machines, strippers, hoovers, construction dryers, compulsory mixers; tools and screed accessories; workwear; protective gear





1 Circulation control:

2 Circulation alalysis:

Copies per issue as an annual average (July 1, 2022 to June 30, 2023)

| Print run                            | 2,075            |   | thereof abroad |
|--------------------------------------|------------------|---|----------------|
| Total circulation:                   | 2,048            |   | 273            |
| Paid circulation:                    | 996              |   | 224            |
| - Copied subscribed                  | 919              |   | 208            |
|                                      | thereof          | 108 Member copies<br>31 Multiple copies | 108<br>0       |
| - Other sales<br>- single-copy sale  | 76<br>1          |   | 16             |
| Free copies                          | 1,052<br>thereof |   | 49             |
|                                      |                  | 31 laid out                             | 0              |
|                                      |                  | 1 display location                      | 0              |
| Remaining, file and archived copies: | 27               |   |                |

#### 3 Geographical distribution analysis:

|                   | Proportion of total circulation |        |
|-------------------|---------------------------------|--------|
| Economic region   | %                               | Copies |
| National          | 86.67%                          | 1,775  |
| Abroad            | 13.33%                          | 273    |
| Total circulation | 100.00%                         | 2,048  |

#### 3.1 Distribution according to the Nielsen regions/Federdal states:

| mumga   | 4.52 %<br>2.58 %                     | 46                  |
|---|--------------------------------------|---------------------|
| <b>Nielsen region VII</b><br>Saxony<br>Thuringia                                | 4.52.0/                              | 80                  |
| Nielsen region VI<br>Brandenburg<br>Mecklenburg-West Pomerania<br>Saxony-Anhalt | 1.80 %<br>0.48 %<br>1.15 %           | 32<br>9<br>20       |
| <b>Nielsen region V</b><br>Berlin   | 1.76 %                               | 31                  |
| <b>Nielsen region IV</b><br>Bavaria   | 28.97 %                              | 514                 |
| <b>Nielsen region IIIb</b><br>Baden-Wuerttemberg                                | 17.89 %                              | 318                 |
| Nielsen region IIIa<br>Hesse<br>Rhineland-Palatinate<br>Saarland                | 6.75 %<br>7.16 %<br>1.04 %           | 120<br>127<br>18    |
| Nielsen region II<br>North Rhine-Westphalia                                     | 18.16 %                              | 322                 |
| Nielsen region I<br>Schleswig-Holstein<br>Hamburg<br>Lower Saxony<br>Bremen     | 1.29 %<br>0.77 %<br>5.31 %<br>0.37 % | 23<br>14<br>94<br>7 |

#### Distribution abroad:

| Total circulation abroad  | 100.00 %  | 273                          |
|---|---|------------------------------|
| Non-European countries  | 0.00 %  | 0                            |
| EU countries (excluding Germany/Austria)<br>EU countries (other countries)    | 4.24 %<br>2.62 %                                    | 12<br>7                      |
| Europe<br>German-speaking countries<br>thereof Austria<br>thereof Switzerland | 100.00 %<br>93.14 %<br>79.69 %<br>13.08 %<br>0.37 % | 273<br>254<br>217<br>36<br>1 |



## boden-wand-decke.de **IN BRIEF**





#### DAILY NEWS FROM THE FLOORING SCENE

#### REGULAR TECHNICAL ARTICLES, VIDEOS AND PICTURE GALLERIES



#### Online reach

13.927 Visits 25,259 PageImpressions (IVW 07/2023)



#### Mobile reach

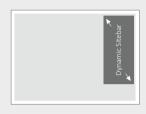
4,667 Visits 8,198 PageImpressions (IVW 07/2023)

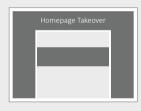
#### CAMPAIGN PLANNING

Click here for the virtual 'bwd' digital portfolio with lots of best practice examples. Of course with latest figures.

'bwd+ET' digital portfolio.

## ADVERTISING SPACE XXL







#### FOR EVEN MORE ATTENTION

#### DYNAMIC SITEBAR

CPM € 170.-

The Dynamic Sitebar takes the right-hand skyscraper position and always remains visible. When the user scrolls, the Dynamic Sitebar remains in place (sticky).

The ad format adapts to the respective screen size and thus is responsive. Delivery: Desktop

#### HOMEPAGE TAKEOVER

CPM € 190.-

The most possible advertising space. Eye-catching combination of fireplaceAd and billboard. Delivery: Desktop

#### WALLPAPER

CPM € 145.-

Combination of superbanner and skyscraper. The wallpaper frames the website on the top and right side Delivery: Desktop

#### FIREPLACEAD

CPM € 180.-

Combination of two skyscrapers and one superbanner. The fireplaceAd frames the website on three sides. When scrolling, the skyscrapers on the left and right run along. Delivery: Desktop



Strong performance and branding formats. Played out in the field of high-quality content.



Superbanner (728 x 90 pixel) CPM € 90.-Sticky Superbanner (728 x 90 pixel) CPM € 110.-Eye-catching advertising format with screen-filling presence, top or bottom. It's immediately visible and offers a wide design scope. Delivery: Desktop, Tablet



Billboard (940 x 250 pixel) CPM € 170 -Large format, positioned between navigation and content with plenty of space for design and information. A prominent stage for your advertising message.

Delivery: Desktop

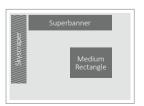


Skyscraper (160 x 600 pixel) CPM € 100.-Placement on the right or left side of the screen; remains visible when scrolling. Delivery: Desktop



Interstitial (300-550 x 250-400 pixel) CPM € 130.-Fade-in takes place directly above the content when accessing the website.

Delivery: Desktop, Tablet



TandemAd

Simultaneous playout of two classic advertising formats within the same page impression.

Delivery: upon request

AdBundle CPM € 150.-

CPM € 140.-

(Joint) delivery of three different classic advertising formats.

Delivery: upon request



CPM € 135.-BanderoleAd (770 x 250 pixel) The format is placed above the content like a stripe. Best suitable for concise advertising messages.

Delivery: Desktop

One format — all devices! Whether desktop, tablet or smartphone.



HalfpageAd (300 x 600 pixel) CPM € 120.-Through the integration in the content area of the site this advertising format catches the user's attention.

Placement: Desktop, Tablet, Mobile



VideoAd (300 x 250 pixel) CPM € 1,680.-Eye-catching format through audiovisual presentation of content. Placement in the content of the website.

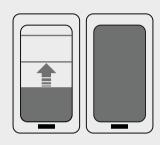
Placement: Desktop, Tablet, Mobile



Medium Rectangle (300 x 250 pixel) CPM € 110.-Striking placement in the content of the website. Placement: Desktop, Tablet, Mobile

### 'bwd+ET' very targeted.

## **MAXIMUM ATTENTION**





#### **EVEN ON THE SMALLEST SCREENS**

#### MOBILE INTERSCROLLER

CPM € 170.-

Particularly eye-catching format.

Advertising media is located behind the content and is displayed when scrolling.

Not only communicates an advertising message, but also guarantees high brand awareness.

Placement: Mobile

#### MOBILE INTERSTITIAL

CPM € 135.-

The format is placed above the content and is closable by the user.

Placement: Mobile



Target mobile users for your device optimized campaign.

| M | Int | ile | M | M | \ Ba | nn | er |
|---|-----|-----|---|---|------|----|----|
|   |     |     |   |   |      |    |    |

300-320 x 50 pixel MMA 6:1: € 90.-

MMA 4:1: 300-320 x 75 pixel € 95.-300-320 x 150 pixel MMA 2:1: € 105.-

300-320 x 250 pixel MMA 1:1: (medium rectangle)

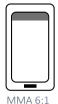
HalfpageAd: 300 x 600 pixel € 120.-

#### Mobile MMA Banner sticky

MMA 6:1 sticky: 300-320 x 50 pixel € 95.-€ 100.-

CPM

MMA 4:1 sticky: 300-320 x 75 pixel

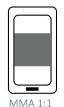




MMA 4:1

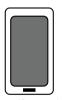


MMA 2:1



CPM

€ 110.-



HalfpageAd





MMA 6:1 MMA 4:1

#### Knowing what matters.



## **CONTENT MARKETING**





#### CONTENT IS KING, BUT CONTENT PLUS CONTEXT IS KING KONG. (LUIS DI COMO)

#### NATIVEAD OUT

- Image-text display that is designed in the look & feel of an editorial post and is marked as an advertisement.
- NativeAd Out links to an external landing page.
- Placement: in content or sidebar
- Duration: min. 4 weeks
- Reporting: end of runtime (adImpressions and clicks)
- Example

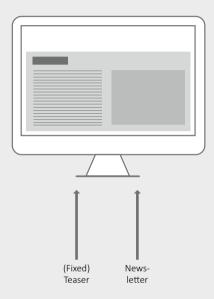
Price: € 850.-

#### NATIVEAD IN

- Image-text display that is designed in the look & feel of an editorial post and is marked as an advertisement.
- NativeAd In links to a microsite (one-pager) where you can embed text, images, videos and links
- · Placement: in content or sidebar
- Duration: min. 4 weeks
- Reporting: end of runtime (adImpressions and clicks)
- Example

Price: € 1,500.-

## **CONTENT MARKETING**



TRAFFIC PUSH

#### ADVERTORIAL

We build an exclusive microsite (= content page) for you, which is kept in the look & feel of the website. The microsite is designed to your liking — you can integrate a wide range of information and content such as images, files, videos and links.

The microsite is available on the selected website for a period of at least 4 weeks.

• Reporting: after end of runtime (adImpressions, dwell time and click values of all clickable elements)

Example 1 | Example 2 | Example 3

Price: € 2,090.-



## **LEADS**



#### WHITEPAPER

We build an exclusive microsite (content page) for the whitepaper. Analog to the advertorial, you can include content such as images, files, videos, links and, of course, the whitepaper. We will provide you all collected leads.

Placement: on your desired website or in your desired channel

Runtime: flexible, depending on budget and/or number

of leads to be reached.

Traffic push: (fixed placement) teaser, newsletter ads

Content Creation: Our expert editors will create the content for your whitepaper.

Price on request.

#### Example 1 | Example 2

#### PRICE:

| Lead package  | You receive    | Price   |
|---------------|----------------|---------|
| Basic package | up to 20 leads | € 2,990 |



## **LEADS**







#### SUCCESSFULLY MASTERING THE FUTURE

#### CO-BRANDING-WEBINAR

#### **OUR SERVICES**

- Editorial workshop: Selection of topics and speakers as well as the scheduling together with the customer.
- Production and supervision of the live webinars
- Logo integration and customer reference at the beginning and end of each session
- Incl. traffic push to generate participants
- · Participant management
- GDPR-compliant leads
- The webinar will be available for download on our webinar website

Example 1 | Example 2 | Example 3

Best practice video

#### PRICE:

| Lead package  | You receive    | Price   |
|---------------|----------------|---------|
| Basic package | up to 20 leads | € 4,950 |



## **LEADS**



Advent calendar 2022

#### GET VALUABLE B2B LEADS AT CHRISTMAS TIME.

#### ADVENT CALENDAR

- Promotion period: 01. 24.12.2024
- Integration: www.deutsche-handwerks-zeitung.de and www.handwerk-magazin.de
- Traffic Push: Display/Mobile, Newsletter, Social Media, Print

| Sponsoring                                 | Price   |
|--|---------|
| 1 advent calendar door                     | € 1,550 |
| 2 advent calendar doors                    | € 2,500 |
| 4 advent calendar doors                    | € 4,400 |
| 3 advent calendar doors + 24th of december | € 5,250 |

#### SPONSORING PARTNER IN 2 STEPS

- 1. selection of your desired day(s).
- 2. provision of one or more prizes per day.

#### YOUR BENEFIT

- GDPR-compliant leads.
- Promotion of your door on the websites www.deutsche-handwerks-zeitung.de and www.handwerk-magazin.de, in the Newsletter handwerk magazin-Unternehmertipp and in the DHZ Newsletter.
- Placement of your company logo in the advent calendar

**Factsheet** 



# NEWSLETTER bwd report IN BRIEF

#### NUMBERS, DATA, FACTS





**6,090** (as of 07/08/2023)



Sending frequency

**14-day** (usually on Wednesday)



Reporting

automated after seven days





#### bwd report

Who? What? Why? bwd's industry newsletter provides information about people and companies from the flooring scene and picks up on trends and market developments in top topics.

#### bwd Profi-Tipp

The practical newsletter for floor-laying craftsmen with application tips, damage analyses and case studies.



| Month    | Name           | Date       |
|----------|----------------|------------|
| January  | bwd report     | 10/01/2024 |
| January  | bwd Profi-Tipp | 17/01/2024 |
| January  | bwd report     | 24/01/2024 |
| January  | bwd Profi-Tipp | 31/01/2024 |
| February | bwd report     | 07/02/2024 |
| February | bwd Profi-Tipp | 14/02/2024 |
| February | bwd report     | 21/02/2024 |
| February | bwd Profi-Tipp | 28/02/2024 |
| March    | bwd report     | 06/03/2024 |
| March    | bwd Profi-Tipp | 13/03/2024 |
| March    | bwd report     | 20/03/2024 |
| March    | bwd Profi-Tipp | 27/03/2024 |
| April    | bwd report     | 03/04/2024 |
| April    | bwd Profi-Tipp | 10/04/2024 |
| April    | bwd report     | 17/04/2024 |
| April    | bwd Profi-Tipp | 24/04/2024 |
| May      | bwd report     | 02/05/2024 |
| May      | bwd Profi-Tipp | 08/05/2024 |
| May      | bwd report     | 15/05/2024 |
| May      | bwd Profi-Tipp | 22/05/2024 |
| May      | bwd report     | 29/05/2024 |
| June     | bwd Profi-Tipp | 05/06/2024 |
| June     | bwd report     | 12/06/2024 |
| June     | bwd Profi-Tipp | 19/06/2024 |
| June     | bwd report     | 26/06/2024 |

| Month     | Name           | Date       |
|-----------|----------------|------------|
| July      | bwd Profi-Tipp | 03/07/2024 |
| July      | bwd report     | 10/07/2024 |
| July      | bwd Profi-Tipp | 17/07/2024 |
| July      | bwd report     | 24/07/2024 |
| July      | bwd Profi-Tipp | 31/07/2024 |
| August    | bwd report     | 07/08/2024 |
| August    | bwd Profi-Tipp | 14/08/2024 |
| August    | bwd report     | 21/08/2024 |
| August    | bwd Profi-Tipp | 28/08/2024 |
| September | bwd report     | 04/09/2024 |
| September | bwd Profi-Tipp | 11/09/2024 |
| September | bwd report     | 18/09/2024 |
| September | bwd Profi-Tipp | 25/09/2024 |
| October   | bwd report     | 02/10/2024 |
| October   | bwd Profi-Tipp | 09/10/2024 |
| October   | bwd report     | 16/10/2024 |
| October   | bwd Profi-Tipp | 23/10/2024 |
| October   | bwd report     | 30/10/2024 |
| November  | bwd Profi-Tipp | 06/11/2024 |
| November  | bwd report     | 13/11/2024 |
| November  | bwd Profi-Tipp | 20/11/2024 |
| November  | bwd report     | 27/11/2024 |
| December  | bwd Profi-Tipp | 04/12/2024 |
| December  | bwd report     | 11/12/2024 |
| December  | bwd Profi-Tipp | 18/12/2024 |





Closer to the customer. Land your message directly in your target group's mailbox!



#### ContentAd € 280.-

Image-text ad designed in the look and feel of an editorial article and marked as ad.

In addition, you have 50 characters for the headline and 350 characters of body text to communicate your advertising message.

With this format, you receive three external links in the headline, logo and body text.



#### FullAd (468 x 60 pixels)

€ 240.-

Image ad placed between editorial articles. The FullAd links to an external landing page (e.g. company website).



#### Billboard (600 x 240 pixel)

€ 370.-

Large and prominent format with plenty of space for design and information, placed between high-quality content. Brand awareness guaranteed!

It links to an external landing page (e.g. corporate website).



#### Newsletter exclusive sponsoring

€ 840.-

Exclusive sponsoring of a newsletter. In addition to including your company logo in the header, there are two advertising formats that will be placed in the editorial newsletter. You can choose between ContentAd, FullAd and Billboard.

# TOP 1 Ranking. CTR-Star.

## **STANDALONE**



#### DROP YOUR MESSAGE EXCLUSIVELY DIRECTLY INTO THE MAILBOX OF YOUR TARGET GROUP!

#### OUR CONTACTS — YOUR CONTENT!

#### Your benefit:

- Attention in the target group that is relevant to you
- No scattering losses
- Contact quality: qualified traffic for your website / offer
- Prominent and exclusive presentation without competitors
- Increased adoption through co-branding with our media brand
- Full transparency and measurability through our reporting
- More tham 6,000 high-quality contacts, direct target group access
- Individual sending date

#### Price per release:

- € 1,210.-
- Example

#### Performance miracle.





## **PODCAST**



listen now

#### bwd Talk - THE PODCAST FROM 'BWD' FOR FLOOR PROFESSIONALS

Frequency: quarterly Length of episode: 15 - 20 minutes

#### Description:

Conversations with people from the flooring industry.

#### Available at following streaming platforms:

Apple Podcasts | Spotify | Deezer | Amazon Music | Google Podcasts | Podimo

#### PODCAST ADVERTISING

Sponsorship (customer name + claim at the beginning of the podcast): € 530.-Mid-roll spot up to 15 seconds: € 550.-

Sponsorship + mid-roll + Sponsoring reference in the shownotes: € 890.-

Co-branded podcast: Price on request Corporate podcasts: Price on request

#### Podcast Advertising.





VIDEO.

## **VIDEO**



## REACH YOUR TARGET AUDIENCE WITH A POWERFUL VIDEO MESSAGE.

#### VIDEO PRODUCTION

Not possible? – We make it possible! Our video team creates an individual video clip for your company.

#### Video formats:

- Product videos
- Interviews
- Imagevideos
- On-site reports
- Assembly videos
- VideoAd

#### Video production includes:

- Concept
- Video shoot
- · Editing and post-production
- Publication of the video on a Holzmann Medien website of your choice

#### TRAFFIC PUSH

- Publication of the video on the website in the "Videos and image galleries" section
- Publication and promotion of the video on our digital channels (online, newsletter and social media)
- · Runtime: 4 weeks

#### Social Media? - Of course!

We create your video in portrait format or provide vou with social media optimized videos.



## **VIDEO**



Fair Talk | Example 1.

Fair Talk | Example 2.

#### VIDEO PRODUCTION | EXAMPLES

#### Trade fair talk

Exclusive video of the customer's booth

- 1 hour shooting at the customer's booth
- Incl. recording, editing, music and animation
- · Transfer of rights of use to the customer
- This video will be part of the fair trade video
- Logo in the opening and closing credits of the trade fair video (all sponsors)

Production costs: € 1,860.-\*
Traffic Push: on request

#### Product presentation / on-site report

- 1/2 shooting day at the customer's location
- $\bullet \quad \hbox{Incl. recording, editing, music and animation} \\$
- Transfer of rights of use to the customer
- Length: approx. 3-5 min. (customizable)

Production costs: € 3,500.-\*

Traffic Push: on request

#### Image or event video

- 1 day of shooting at the customer's location
- Incl. recording, editing, music and animation
- Transfer of rights of use to the customer
- Length: approx. 5 min. (customizable)

Production costs: € 6,600.-\*
Traffic Push: on request

<sup>\*</sup> plus travel expenses



#### YOUR COMPETENT PARTNER FOR **BUSINESS AND TRADE MEDIA**





































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